# ICEFX PRO-agent

Program for professionals with an increased reward and special approach.

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# Why ICE FX?

Have a popular website about Forex or investments?

Have a Youtube channel or community in social networks?

Have a ready group of clients?

Have some marketing experience and progress?



You can get a privileged agent status (PROagent), which offers a number of advantages:



Increased partner reward and start with a higher level of agents payouts.

Favourable investment programs in the group of ICE companies

Hotline with the management of the company

# Minimization of reputational risks for the partner

An agent carries reputational risks while introducing clients to a Company, which may appear to be a scam or doesn't fulfil its obligations. ICE FX understands this and does everything in order to minimize the reputational risks for the partner.

#### 100% A-book

ICE FX doesn't have any conflict of interest with clients, as all trades are hedged with external Liquidity providers.

Any client can request a demonstration of his trade being hedged with LP.

### Transparency of investment

ICE FX investment service has a phenomenal transparency:

- equity is displayed in online mode;
- demonstration of trades execution on external LPs;
- independent monitoring of accounts by third-parties;
- history of closed trades;
- investor passwords;
- Simultaneous trading on ICE AM (at Swissquote).

### Audit of financial indicators

Company audits the most important financial indicators by the global-level auditors on quarter basis and provides public access to it.

#### ICE AM

Large clients have the opportunity
to work with the same portfolio of
products in the Swiss Asset
Manager. ICE AM doesn't accept
clients' funds to the Personal
account, but only manages
individual clients' accounts, which
they opened with third-parties
brokers or banks.

# Minimizing the risk of customers' losses

Additional risk for the agent - to bring a client to the Company, in which he won't be able to earn. The client will eventually quit the Company, leaving the agent without a referral income.

#### Managers selection

ICE FX constantly looks for new managers and provides investors only products of the best quality. Company makes primary selection and test of managers, providing the investor only best options for investment.

#### Multiplication

Multiplication system reduces the amount of money, which is necessary to achieve the same investment result, with the help of investing less money in a more aggressive version of the account. This reduces non-trading risks, exempts part of investor's funds and provides more flexibility in portfolio compositions.

#### Trading Portfolios

ICE FX generates ready-to-use portfolio solutions for investors, removing the need to create their own portfolios.

#### Risk management

The investor always knows in advance the maximum amount of potential losses thanks to the risk management system. He also has an opportunity to make more accurate portfolio calculations.

#### Display of investor statistical parameters

Along with the general parameters of the Managed account, the statistical parameters of the investor's same account are displayed. The profitability of the Managed account always differs from the investor's account to a greater extent. In some cases it is possible to see positive return on a Managed account and negative return on the investor's account.

# Introducing agent

#### Traders' introduction.

An introducing agent is the partnership model between an agent and the Company, in which the agent introduces clients who place trades on trading accounts and Managed accounts in a role of managers. Agents receive the reward as a part of the commission paid by them for the transactions and part of the reward paid by the investors of Managed accounts, in which managers are referrals of the agent.

## Reward

The reward is based on the overall generated commission, paid by all referrals for making trading operations (for the last 4 weeks). The share which is paid to the agent is calculated depending on the overall volume of commissions.

	Condition	Reward					
Level of reward	The total amount of commission paid for making trading operations by all referrals of an agent in favor of the Company in the last 4 weeks	The share of the commission paid by referrals, for placing deals on the trading accounts. (USD from 1 lot USD)	The share of the commission paid by referrals, for placing deals on the Managed accounts in a role of a manager (share of commissions paid from Manager's Funds, USD from 1 lot USD)	The share of the commission paid by investors of Managed accounts, which are operated by referrals (share of commissions paid from investors' Funds, USD from 1 lot USD)			
Level 1	Initial level	30% (1.8 USD)	30% (3 USD)	10% (1 USD)			
Level 2	More, than 500 USD	40% (2.4 USD)	40% (4 USD)	15% (1.5 USD)			
Level 3	More, than 2 500 USD	50% (3 USD)	50% (5 USD)	20% (2 USD)			
Level 4	More, than 10 000 USD	60% (3.6 USD)	60% (6 USD)	22.5% (2.25 USD)			

## Traders' introduction

If introduced client opens a Managed account, the agent will receive the reward from commissions paid by the client for placing trades as a manager and commissions paid by investors of this Managed account.

# Commissions from manager's Funds

# Commissions from investors' Funds

Level of reward	The share of the commission paid by referrals, for placing trades on the Managed accounts in a role of a manager (share of commissions paid from manager's Funds, USD from 1 lot USD)
Level 1	30% (3 USD)
Level 2	40% (4 USD)
Level 3	50% (5 USD)
Level 4	60% (6 USD)

Level of reward	The share of the commission paid by investors of Managed accounts, which are operated by referrals (share of commissions paid from investors' Funds, USD from 1 lot USD)
Level 1	10% (1 USD)
Level 2	15% (1.5 USD)
Level 3	20% (2 USD)
Level 4	22.5% (2.25 USD)

## Calculation example

#### Example 1

The agent introduced to the Company a new client, who is his only referral.

During four weeks, the referral traded on a trading account, as a result of which the Company received \$1 000 of commission in fees, of which \$250 was paid on the fourth week. The agent will receive 40% of commission payments (level 2: more than \$500 and less than \$2 500), which is \$100 (\$250 · 40% = \$100) for the last (fourth) week. For the previous weeks, the reward will be calculated the same way.

#### Example 2

The agent introduced 4 clients to the Company. During four weeks they traded on a trading account, as a result of which they paid the Company:

Client 1: \$600 commission; Client 2: \$1 200 commission; Client 3: \$900 commission; Client 4: \$1 500 commission; Totally paid: \$4 200.

For the last trading week the commission was paid:

Client 1: \$100 commission; Client 2: \$200 commission; Client 3: \$190 commission; Client 4: \$300 commission; Totally paid: \$790.

The agent's reward will be calculated in accordance with the level 3 (more than \$2 500 and less than \$10 000) and make up 50% of the commission fees of referrals.

Agent's reward for the last week will be:

Client 1: \$100 \* 50% = \$50; Client 2: \$200 \* 50% = \$100; Client 3: \$190 \* 50% = \$95; Client 4: \$300 \* 50% = \$150; Totally paid: \$395.

In total, the partner will earn \$395 for the last week. Calculation of partner reward for the previous and next weeks will be calculated in a similar manner (based on deductions for the last 4 weeks).

#### Example 3

Agent introduced to the Company a new client, who is his only one referral. The referral opened a Managed account and other investors (not referrals of this agent) invested into it. During four weeks the referral was making trading operations after which the Company received \$2 000 commissions form manager's Funds and \$12 000 commissions from investors' Funds. \$500 and \$2 000 have been paid for the last week from manager's Funds and investors' Funds correspondingly. Agent will receive 40% of commissions from manager's Funds (level 2: more than \$500 and less, than \$2 500): \$200 (\$500  $\cdot$  40% = \$200) and 15% of commissions from investors' Funds: \$300 (\$2 000  $\cdot$  15% = \$300). Therefore, the full amount of the agent's reward for the last (fourth) week will be \$500 (\$200 + \$300 = \$500). Over the previous weeks, reward will be calculated in a similar way.

We pay your attention, that for determining the level of reward we use overall commissions paid by referrals from trading accounts and manager's Funds (overall commissions generated from investing into the referral's Managed account is not included into calculations).

## Investment agent

#### Investor's introduction.

An investment agent is the partnership model between the agent and the Company, in which the agent introduces clients to investment products of the Company (investors) and receives a reward in the form of a share of the commission paid by them for the investment operations and part of the manager's performance fee. During the investment process, investors are charged the same commissions as managers, where the share of this commission goes to the agent as a reward.

## Reward

## The reward of the investment agent consists of two parts

## Part of the manager's performance fee

The partner receives a part of the manager's performance fee from the profit. The size is set for each account individually in the offer.

## Part of the commission paid by the investor in favor of the Company

The reward is based on the overall generated commission, paid by all referrals (who are investors) of the agent in the favor of the Company for the last 4 weeks.

Condition reward	Level of reward The total amount of commission paid by all the referrals (who are investors) of an agent in favor of the Company, for the last 4 weeks)	The share of the commission paid by referrals (who are investors), deducted to the agent as compensation (usd from 1 lot usd)
Level 1	Initial level	15% (1.5 USD)
Level 2	More, than 1500 USD	20% (2 USD)
Level 3	More, than 2 500 USD	25% (2.5 USD)
Level 4	More, than 4 500 USD	30% (3 USD)
Level 5	More, than 8 000 USD	35% (3.5 USD)

## Calculation example

#### Example 1

An agent introduced to the Company a new client, who is his only one referral. The client invested in "Forex Manager 1". In the offer of "Forex Manager 1" "Partner's profit reward" is set at 10%. The total amount of commission paid by a referring investor for the last four weeks is \$2 300, of which \$1 500 was paid on the fourth week. The reward of the manager from the management of the investor-referral funds during the fourth week was \$1 000. As a result, the agent will receive a reward from the manager's profit equal to \$100 (\$1 000  $\cdot$  10% = \$100) and from the commission paid (level 2): \$300 (\$1 500  $\cdot$  20% = \$300).

Therefore, the full amount of the agent's reward for the last (fourth) week will be \$100 + \$300 = \$400. Over the previous weeks, reward will be calculated in a similar way.

#### Example 2

The partner introduced 3 investment clients to the Company. Within four weeks they were investing to "ForexManager 1". In the offer of "ForexManager 1" "Partner's profit reward" is set at 10%. Over the past 4 weeks, the total volume of commission paid by investors was as follows:

Client 1: \$600 commission; Client 2: \$1 200 commission; Client 3: \$900 commission; Totally paid: \$4 200.

For the last trading week the commission was paid:

Client 1: \$100 commission;
Client 2: \$200 commission;
Client 3: \$190 commission;

Totally paid: \$490.

The reward of the manager from the management of the funds of referrals' investors during the fourth week was:

Client 1: \$50 commission; Client 2: \$100 commission; Client 3: \$40 commission; Totally paid: \$190.

The agent's reward will be calculated in accordance with the level 3 (more than \$2 500, but less than \$4 500) and make up 25% of referral fees plus 10% of the manager's performance fee from investors' profits.

The reward of the agent for the last week will be:

Client 1: \$100 \* 25% + \$50 \* 10% = \$30; Client 2: \$200 \* 25% + \$100 \* 10% = \$60; Client 3: \$190 \* 25% + \$40 \* 10% = \$51.5;

Totally paid: \$141.5.

# Two-level affiliate program

The Company rewards partners not only for the trade and investment activity of their clients, but also for their partnership activity. Any partner receives an additional reward for the trade and investment activity not only of their referrals but also of the clients those referrals introduced.



## Reward

The reward is based on the overall generated commission, paid by all referrals of the second level in favor of the Company for making trading or investment operations for the last 4 weeks. The share which is paid to the agent is calculated depending on the overall volume of commissions and is paid to the agent as an additional reward.

	Condition				
Level of reward	Total commissions of referrals of the second level for the last 4 weeks	The share of the affiliate earnings of referrals of the first level, charged as reward			
Level 1	Initial level	10%			
Level 2	More, than 5 000 USD	15%			
Level 3	More, than 20 000 USD	20%			
Level 4	More, than 60 000 USD	25%			

Referral of the first level – client, introduced by the agent.

Referral of the second level – client, introduced by the referral of the first level.

## Calculation example

The agent (you) introduced one client (the first level referral) to the Company, which, in turn, introduced 3 more clients to the Company (the second level referrals).

Over the past 4 weeks, three referrals of the second level have been paid a commission in favour of the Company:

Referral1: \$2 000; Referral2: \$2 000; Referral3: \$1 500;

Total commission: \$5 500.

Of these during the last week:

Referral1: \$500; Referral2: \$600; Referral3: \$200.

Over the past week, the first level referral will receive 50% as a reward (according to the fee table of «Introducing agent»): (\$500 + \$600 + \$200) \* 50% = \$650.

Over the last week, the agent (you) will receive 15% profit of the referrals of the second level ( $$5\,500$  corresponds to "level 2") from the total reward of the first level referral: \$650 \* 15% = \$97.5.

Over the previous weeks, reward will be calculated the same way.

## Estimated income

#### Estimated income of the investment agents.

Based on the historical data of the performance of managers and portfolio products, the generated trading volumes paid in favor of the Company we carried out a calculation demonstrating the approximate earnings of the investment agent, depending on the total amount of raised funds.

# Monthly income projection (USD)

Estimated agent income, calculated in USD per month.

	Total amount of raised funds (USD)									
Index	10 000	25 000	50 000	100 000	200 000	300 000	400 000	500 000	750 000	1 000 000
iComposite	7	17	35	69	138	208	277	433	781	1042
iComposite*2	14	35	69	138	277	520	833	1042	1825	2433
iComposite*3	21	52	104	208	520	938	1250	1825	2738	4175
iComposite*4	28	69	138	277	833	1250	1948	2433	4175	5567
iComposite*5	35	86	173	433	1042	1825	2433	3479	5219	6958
iComposite*6	42	104	208	520	1250	2190	3340	4175	6263	8350

Agent income depends on the total capital of the introduced clients (columns) and the aggressiveness of their investments (the value of the multiplier, the lines). The approximate amount of the agent's income is in the cell at the intersection of the "Total amount of raised funds" and "Index".

All calculations of the estimated income of investment agents are based on the iComposite Index.

iComposite includes the majority of managers from "rating A" so the indicators of this Index can be taken as the average value for any manager from "rating A".

# Annual income projection (USD)

Estimated agent income, calculated in USD per year.

	Total amount of raised funds (USD)									
Index	10 000	25 000	50 000	100 000	200 000	300 000	400 000	500 000	750 000	1 000 000
iComposite	83	207.5	415	830	1660	2490	3320	5200	9375	12500
iComposite*2	166	415	830	1660	3320	6240	10000	12500	21900	29200
iComposite*3	249	622.5	1245	2490	6240	11250	15000	21900	32850	50100
iComposite*4	332	830	1660	3320	10000	15000	23360	29200	50100	66800
iComposite*5	415	1037.5	2075	5200	12500	21900	29200	41750	62625	83500
iComposite*6	498	1245	2490	6240	15000	26280	40080	50100	75150	100200

Agent income depends on the total capital of the introduced clients (columns) and the aggressiveness of their investments (the value of the multiplier, the lines). The approximate amount of the agent's income is in the cell at the intersection of the "Total amount of raised funds" and "Index".

All calculations of the estimated income of investment agents are based on the iComposite Index.

iComposite includes the majority of managers from "rating A" so the indicators of this Index can be taken as the average value for any manager from "rating A".

# Annual income projection (%)

Estimated agent income, calculated in percentage of the total raised funds per year.

	Total amount of raised funds (USD)									
Index	10 000	25 000	50 000	100 000	200 000	300 000	400 000	500 000	750 000	1 000 000
iComposite	0.83%	0.83%	0.83%	0.83%	0.83%	0.83%	0.83%	1.04%	1.25%	1.25%
iComposite*2	1.66%	1.66%	1.66%	1.66%	1.66%	2.08%	2.50%	2.50%	2.92%	2.92%
iComposite*3	2.49%	2.49%	2.49%	2.49%	3.12%	3.75%	3.75%	4.38%	4.38%	5.01%
iComposite*4	3.32%	3.32%	3.32%	3.32%	5.00%	5.00%	5.84%	5.84%	6.68%	6.68%
iComposite*5	4.15%	4.15%	4.15%	5.20%	6.25%	7.30%	7.30%	8.35%	9.35%	8.35%
iComposite*6	4.98%	4.98%	4.98%	6.24%	7.50%	8.76%	10.02%	10.02%	10.02%	10.02%

Agent income depends on the total capital of the introduced clients (columns) and the aggressiveness of their investments (the value of the multiplier, the lines). The approximate amount of the agent's income is in the cell at the intersection of the "Total amount of raised funds" and "Index".

All calculations of the estimated income of investment agents are based on the iComposite Index.

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