ICEFX Classic-agent

Earnings available to everyone.

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Why ICE FX?

Minimization of reputational risks for the partner

An agent carries reputational risks while introducing clients to a Company, which may appear to be a scam or doesn't fulfil its obligations. ICE FX understands this and does everything in order to minimize the reputational risks for the partner.

100% A-book

ICE FX doesn't have any conflict of interest with clients, as all trades are hedged with external Liquidity providers.

Any client can request a demonstration of his trade being hedged with LP.

Transparency of investment

ICE FX investment service has a phenomenal transparency:

- equity is displayed in online mode;
- demonstration of trades execution on external LPs;
- independent monitoring of accounts by third-parties;
- history of closed trades;
- investor passwords;
- Simultaneous trading on ICE AM (at Swissquote).

Audit of financial indicators

Company audits the most important financial indicators by the global-level auditors on quarter basis and provides public access to it.

ICE AM

Large clients have the opportunity
to work with the same portfolio of
products in the Swiss Asset
Manager. ICE AM doesn't accept
clients' funds to the Personal
account, but only manages
individual clients' accounts, which
they opened with third-parties
brokers or banks.

Minimizing the risk of customers' losses

Additional risk for the agent - to bring a client to the Company, in which he won't be able to earn. The client will eventually quit the Company, leaving the agent without a referral income.

Managers selection

ICE FX constantly looks for new managers and provides investors only products of the best quality. Company makes primary selection and test of managers, providing the investor only best options for investment.

Multiplication

Multiplication system reduces the amount of money, which is necessary to achieve the same investment result, with the help of investing less money in a more aggressive version of the account. This reduces non-trading risks, exempts part of investor's funds and provides more flexibility in portfolio compositions.

Trading Portfolios

ICE FX generates ready-to-use portfolio solutions for investors, removing the need to create their own portfolios.

Risk management

The investor always knows in advance the maximum amount of potential losses thanks to the risk management system. He also has an opportunity to make more accurate portfolio calculations.

Display of investor statistical parameters

Along with the general parameters of the Managed account, the statistical parameters of the investor's same account are displayed. The profitability of the Managed account always differs from the investor's account to a greater extent. In some cases it is possible to see positive return on a Managed account and negative return on the investor's account.

Introducing agent

Traders' introduction.

An introducing agent is the partnership model between an agent and the Company, in which the agent introduces clients who place trades on trading accounts and Managed accounts in a role of managers. Agents receive the reward as a part of the commission paid by them for the transactions and part of the reward paid by the investors of Managed accounts, in which managers are referrals of the agent.

Reward

The reward is based on the overall generated commission, paid by all referrals for making trading operations (for the last 4 weeks). The share which is paid to the agent is calculated depending on the overall volume of commissions.

	Condition	Reward				
Level of reward	The total amount of commission paid for making trading operations by all referrals of an agent in favor of the Company in the last 4 weeks		The share of the deal commission paid for making trading operations by all referrals of an agent in favor of the Company commission accounts. (USD from consistence of the company commission paid by accounts. (USD from consistence of the company consistence of the		The share of the commission paid by referrals, for placing deals on the Managed accounts in a role of a manager (share of commissions paid from Manager's Funds, USD from 1 lot USD)	The share of the commission paid by investors of Managed accounts, which are operated by referrals (share of commissions paid from investors' Funds, USD from 1 lot USD)
Level 1	Initial level	20% (2 USD)	20% (1.2 USD)	0		
Level 2	More, than 500 USD	30% (3 USD)	30% (1.8 USD)	5% (0.5 USD)		
Level 3	More, than 2 500 USD	40% (4 USD)	40% (2.4 USD)	10% (1 USD)		
Level 4	More, than 10 000 USD	50% (5 USD)	50% (3 USD)	15% (1.5 USD)		

Traders' introduction

If introduced client opens a Managed account, the agent will receive the reward from commissions paid by the client for placing trades as a manager and commissions paid by investors of this Managed account.

Commissions from manager's Funds

The share of the commission paid by referrals, for placing trades on the Managed accounts in a role of a manager (share of commissions paid from manager's Funds, USD from 1 lot USD)

Level 1 20% (2 USD)

Level of reward

Level 2 30% (3 USD)

Level 3 40% (4 USD)

Level 4 50% (5 USD)

Commissions from investors' Funds

Level of reward	The share of the commission paid by investors of Managed accounts, which are operated by referrals (share of commissions paid from investors' Funds, USD from 1 lot USD)
Level 1	0
Level 2	5% (0.5 USD)
Level 3	10% (1 USD)
Level 4	15% (1.5 USD)

Calculation example

Example 1

The agent introduced to the Company a new client, who is his only referral.

During four weeks, the referral traded on a trading account, as a result of which the Company received \$1 000 of commission in fees, of which \$250 was paid on the fourth week. The agent will receive 30% of commission payments (level 2: more than \$500 and less than \$2 500), which is \$75 (\$250 · 30% = \$75) for the last (fourth) week. For the previous weeks, the reward will be calculated the same way.

Example 2

The agent introduced 4 clients to the Company. During four weeks they traded on a trading account, as a result of which they paid the Company:

Client 1: \$600 commission; Client 2: \$1 200 commission; Client 3: \$900 commission; Client 4: \$1 500 commission; Totally paid: \$4 200.

For the last trading week the commission was paid:

Client 1: \$100 commission; Client 2: \$200 commission; Client 3: \$190 commission; Client 4: \$300 commission; Totally paid: \$790.

The agent's reward will be calculated in accordance with the level 3 (more than \$2 500 and less than \$10 000) and make up 40% of the commission fees of referrals.

Agent's reward for the last week will be:

Client 1: \$100 · 40% = \$40; Client 2: \$200 · 40% = \$80; Client 3: \$190 · 40% = \$76; Client 4: \$300 · 40% = \$120; Totally paid: \$316.

In total, the agent will earn \$316 for the last week. Calculation of agent's reward for the previous and next weeks will be calculated in a similar manner (based on deductions for the last 4 weeks).

Example 3

Agent introduced to the Company a new client, who is his only one referral. The referral opened a Managed account and other investors (not referrals of this agent) invested into it. During four weeks the referral was making trading operations after which the Company received \$2 000 commissions form manager's Funds and \$12 000 commissions from investors' Funds. \$500 and \$2 000 have been paid for the last week from manager's Funds and investors' Funds correspondingly. Agent will receive 30% of commissions from manager's Funds (level 2: more than \$500 and less, than \$2 500): \$150 (\$500 \cdot 30% = \$150) and 5% of commissions from investors' Funds: \$100 (\$2 000 \cdot 5% = \$100). Therefore, the full amount of the agent's reward for the last (fourth) week will be \$250 (\$150 \cdot \$100 = \$250). Over the previous weeks, reward will be calculated in a similar way.

We pay your attention, that for determining the level of reward we use overall commissions paid by referrals from trading accounts and manager's Funds (overall commissions generated from investing into the referral's Managed account is not included into calculations).

Investment agent

Investor's introduction.

An investment agent is the partnership model between the agent and the Company, in which the agent introduces clients to investment products of the Company (investors) and receives a reward in the form of a share of the commission paid by them for the investment operations and part of the manager's performance fee. During the investment process, investors are charged the same commissions as managers, where the share of this commission goes to the agent as a reward.

Reward

The reward of the investment agent consists of two parts

Part of the manager's performance fee

The partner receives a part of the manager's performance fee from the profit. The size is set for each account individually in the offer.

Part of the commission paid by the investor in favor of the Company

The reward is based on the overall generated commission, paid by all referrals (who are investors) of the agent in the favor of the Company for the last 4 weeks.

Condition reward	Level of reward The total amount of commission paid by all the referrals (who are investors) of an agent in favor of the Company, for the last 4 weeks)	The share of the commission paid by referrals (who are investors), deducted to the agent as compensation (usd from 1 lot usd)
Level 1	Initial level	10% (1 USD)
Level 2	More, than 1500 USD	15% (1.5 USD)
Level 3	More, than 2 500 USD	20% (2 USD)
Level 4	More, than 4 500 USD	25% (2.5 USD)
Level 5	More, than 8 000 USD	30% (3 USD)

Calculation example

Example 1

An agent introduced to the Company a new client, who is his only one referral. The client invested in "Forex Manager 1". In the offer of "Forex Manager 1" "Partner's profit reward" is set at 10%. The total amount of commission paid by a referring investor for the last four weeks is \$2 300, of which \$1 500 was paid on the fourth week. The reward of the manager from the management of the investor-referral funds during the fourth week was \$1 000. As a result, the agent will receive a reward from the manager's profit equal to \$100 (\$1 000 \cdot 10% = \$100) and from the commission paid (level 2): \$225 (\$1 500 \cdot 15% = \$225).

Therefore, the full amount of the agent's reward for the last (fourth) week will be \$100 + \$225= \$325. Over the previous weeks, reward will be calculated in a similar way.

Example 2

The partner introduced 3 investment clients to the Company. Within four weeks they were investing to "ForexManager 1". In the offer of "ForexManager 1" "Partner's profit reward" is set at 10%. Over the past 4 weeks, the total volume of commission paid by investors was as follows:

Client 1: \$600 commission; Client 2: \$1 200 commission; Client 3: \$900 commission; Totally paid: \$4 200.

For the last trading week the commission was paid:

Client 1: \$100 commission; Client 2: \$200 commission; Client 3: \$190 commission; Totally paid: \$490.

The reward of the manager from the management of the funds of referrals' investors during the fourth week was:

Client 1: \$50 commission; Client 2: \$100 commission; Client 3: \$40 commission; Totally paid: \$190.

The agent's reward will be calculated in accordance with the level 3 (more than \$2 500, but less than \$4 500) and make up 20% of referral fees plus 10% of the manager's performance fee from investors' profits.

The reward of the agent for the last week will be:

Client 1: \$100 · 20% + \$50 · 10% = \$25; Client 2: \$200 · 20% + \$100 · 10% = \$50; Client 3: \$190 · 20% + \$40 · 10% = \$42;

Totally paid: \$117.

Two-level affiliate program

The Company rewards partners not only for the trade and investment activity of their clients, but also for their partnership activity. Any partner receives an additional reward for the trade and investment activity not only of their referrals but also of the clients those referrals introduced.



Reward

The reward is based on the overall generated commission, paid by all referrals of the second level in favor of the Company for making trading or investment operations for the last 4 weeks. The share which is paid to the agent is calculated depending on the overall volume of commissions and is paid to the agent as an additional reward.

	Condition	Reward
Level of reward	Total commissions of referrals of the second level for the last 4 weeks	The share of the affiliate earnings of referrals of the first level, charged as reward
Level 1	Initial level	10%
Level 2	More, than 5 000 USD	15%
Level 3	More, than 20 000 USD	20%
Level 4	More, than 60 000 USD	25%

Referral of the first level – client, introduced by the agent.

Referral of the second level – client, introduced by the referral of the first level.

Calculation example

The agent (you) introduced one client (the first level referral) to the Company, which, in turn, introduced 3 more clients to the Company (the second level referrals).

Over the past 4 weeks, three referrals of the second level have been paid a commission in favour of the Company:

Referral1: \$2 000; Referral2: \$2 000; Referral3: \$1 500;

Total commission: \$5 500.

Of these during the last week:

Referral1: \$500; Referral2: \$600; Referral3: \$200.

Over the past week, the first level referral will receive 40% as a reward (according to the fee table of «Introducing agent»): (\$500 + \$600 + \$200) * 40% = \$520.

Over the last week, the agent (you) will receive 10% profit of the referrals of the second level ($$5\,500$ corresponds to "level 2") from the total reward of the first level referral: \$520 * 10% = \$52.

Over the previous weeks, reward will be calculated the same way.

Estimated income

Estimated income of the investment agents.

Based on the historical data of the performance of managers and portfolio products, the generated trading volumes paid in favor of the Company we carried out a calculation demonstrating the approximate earnings of the investment agent, depending on the total amount of raised funds.

Monthly income projection (USD)

Estimated agent income, calculated in USD per month.

Total amount of raised funds (USD)										
Index	10 000	25 000	50 000	100 000	200 000	300 000	400 000	500 000	750 000	1 000 000
iComposite	5	13	26	52	103	155	207	258	519	692
iComposite*2	10	26	52	103	207	310	553	692	1300	1733
iComposite*3	16	39	78	155	310	623	1040	1300	2344	3125
iComposite*4	21	52	103	207	553	1040	1387	1733	3125	4867
iComposite*5	26	65	129	258	692	1300	1733	2604	4563	6083
iComposite*6	31	78	155	310	1040	1560	2500	3125	5475	7300

Agent income depends on the total capital of the introduced clients (columns) and the aggressiveness of their investments (the value of the multiplier, the lines). The approximate amount of the agent's income is in the cell at the intersection of the "Total amount of raised funds" and "Index".

All calculations of the estimated income of investment agents are based on the iComposite Index.

iComposite includes the majority of managers from "rating A" so the indicators of this Index can be taken as the average value for any manager from "rating A".

Annual income projection (USD)

Estimated agent income, calculated in USD per year.

	Total amount of raised funds (USD)									
Index	10 000	25 000	50 000	100 000	200 000	300 000	400 000	500 000	750 000	1 000 000
iComposite	62	155	310	620	1240	1860	2480	4150	8700	1040
iComposite*2	124	310	620	1240	2480	4980	8320	10400	18750	25000
iComposite*3	186	465	930	1860	4980	9360	12480	18750	28125	43800
iComposite*4	248	620	1240	2480	8320	12480	20000	25000	43800	58400
iComposite*5	310	775	1550	4150	10400	18750	25000	36500	54750	73000
iComposite*6	372	930	1860	4980	12480	22500	35040	43800	65700	87600

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Annual income projection (%)

Estimated agent income, calculated in percentage of the total raised funds per year.

	Total amount of raised funds (USD)									
Index	10 000	25 000	50 000	100 000	200 000	300 000	400 000	500 000	750 000	1 000 000
iComposite	0.62%	0.62%	0.62%	0.62%	0.62%	0.62%	0.62%	0.83%	1.04%	1.04%
iComposite*2	1.24%	1.24%	1.24%	1.24%	1.24%	1.55%	2.08%	2.08%	2.50%	2.50%
iComposite*3	1.86%	1.86%	1.86%	1.86%	2.49%	3.12%	3.12%	3.75%	3.75%	4.38%
iComposite*4	2.48%	2.48%	2.48%	2.48%	4.16%	4.16%	5.00%	5.00%	5.84%	5.84%
iComposite*5	3.10%	3.10%	3.10%	4.15%	5.20%	6.25%	6.25%	7.30%	7.30%	7.30%
iComposite*6	3.72%	3.72%	3.72%	4.98%	6.24%	7.50%	8.76%	8.76%	8.76%	8.76%

Agent income depends on the total capital of the introduced clients (columns) and the aggressiveness of their investments (the value of the multiplier, the lines). The approximate amount of the agent's income is in the cell at the intersection of the "Total amount of raised funds" and "Index".

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